veeam
IT JUST WORKS!™

AVAILABILITY™
for the Modern Data Center

Availability for the Modern Data Center
Enabling the Always-On Business

> "A new kind of data center needs a new kind of data protection, the kind that can enable an "always-on business." Without good protection, even an otherwise modern data center will be incomplete, and the organization won't get the full benefit of its modernization investments."
>
> *Jason Buffington*
> *Senior Analyst*
> *ESG*

> "Veeam has innovated numerous times over its eight-year history, and has earned its spot in the upper echelon of data protection vendors."
>
> *Dave Simpson*
> *Analyst*
> *451 Research*

> "It was clear we needed a new solution that would guarantee the availability we needed. Our aim was to find a solution that just worked, and which could be relied upon to do its job effectively."
>
> *Marcus Juzwiak*
> *Information System Engineer*
> *Garantum Fondkommission*

> "We had two options: we could spend more than half the workweek managing and worrying about VM backup and replication, or we could put Veeam in place and forget about it."
>
> *Brooks Barnes*
> *Systems Administrator*
> *Great Southern Wood*
> *Preserving, Inc.*

> "It sounds cliché, but Veeam just works. We had the software installed almost immediately, and were up and running backups within three days."
>
> *David Humphreys*
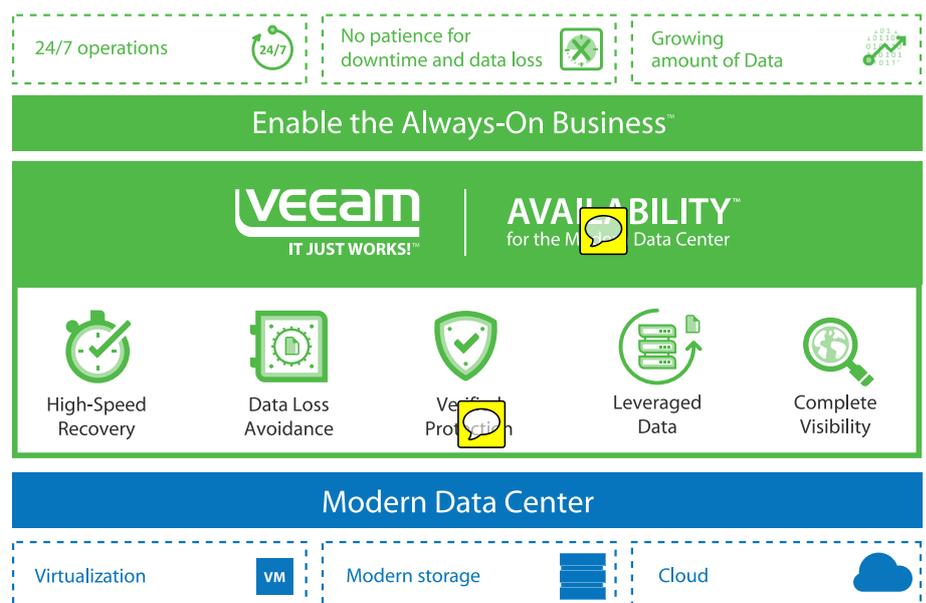> *Director of IT*
> *Brighton Grammar Schools*

Over the last decade IT has become strategic for every organization, and business requirements for IT have dramatically changed. To stay competitive today, businesses need to provision IT services faster, strengthen security and control, lower operational costs and increase business agility. To meet these requirements, businesses are building modern data centers by investing in technologies such as virtualization, modern storage and cloud.

By leveraging this investment in new modern data centers, businesses can satisfy a number of demands from end users: 24/7 access to data and applications, no patience for downtime or data loss, and exponential data growth. In fact, many companies are seeing their data explode at a rate of 30 - 50% each year.

CIOs report that businesses are increasing their requirements to minimize downtime and guarantee access to data. We call this the "Always-On Business™ approach."

The availability gap

Unfortunately there is still a gap—an "availability gap"—between the requirements of the Always-On Business and IT's ability to effectively deliver availability. Despite an increased demand for availability, many businesses are still settling for legacy backup solutions with RPOs and RTOs of hours or days. This is unacceptable to the modern business.

| 24/7 operations | No patience for downtime and data loss | Growing amount of Data |

Enable the Always-On Business™

veeam IT JUST WORKS!™ | **AVAILABILITY**™ for the Modern Data Center

| High-Speed Recovery | Data Loss Avoidance | Verified Protection | Leveraged Data | Complete Visibility |

Modern Data Center

| Virtualization VM | Modern storage | Cloud |

Availability for the Modern Data Center

Veeam® recognizes the new challenges companies across the globe face in enabling the Always-On Business, a business that must operate 24/7/365. To address this, Veeam delivers *Availability for the Modern Data Center*™ by helping to ensure recovery time and point objectives (RTPO™) of less than 15 minutes for all applications and data.

About Veeam

Founded: 2006

Headquarters:
Baar, Switzerland

Main offices:

Americas: Columbus, Ohio, USA

EMEA: Paris, France

APAC: Sydney, NSW Australia

Other offices:
www.veeam.com/contacts.html

Ownership: Privately held,
self-funded, profitable

Employees: 1,600

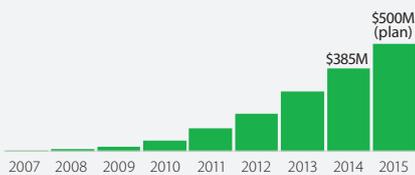**ProPartners:** 29,000

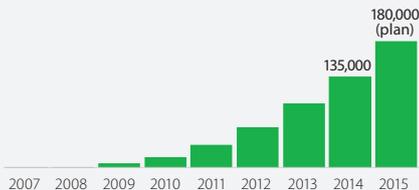**Customers:** 135,000

Number of VMs ensured: 7.9 million

Global 2000 companies: 47% are
Veeam Customers

Exponential revenue and customer growth

Revenue bookings
(M, USD)

$500M
(plan)

$385M

2007 2008 2009 2010 2011 2012 2013 2014 2015

Number of customers

180,000
(plan)

135,000

2007 2008 2009 2010 2011 2012 2013 2014 2015

Strategic Partnerships

vmware PARTNER
TECHNOLOGY ALLIANCE

Microsoft Partner
Gold Application Development
Gold Datacenter

hp AllianceOne Partner

cisco Preferred Solution Partner

NetApp®
Alliance Partner

veeam
IT JUST WORKS!™

Veeam Availability Suite™ leverages modern data center technologies, such as virtualization, modern storage and the cloud, to enable the Always-On Business with these five key capabilities:

High-Speed Recovery

Rapid recovery of what you want, the way you want it

Data Loss Avoidance

Near-continuous data protection and streamlined disaster recovery

Verified Protection

Guaranteed recovery of every file, application, or virtual server, every time

Leveraged Data

Using backup data to create an exact copy of your production environment

Complete Visibility

Proactive monitoring and alerting of issues before there is operational impact

Availability for businesses of any size

NEW Veeam Availability Suite™ combines the award-winning data protection and virtualization management expertise of Veeam Backup & Replication™ and Veeam ONE™ for VMware vSphere and Microsoft Hyper-V.

- Veeam Backup & Replication provides fast, flexible, and reliable recovery of virtualized applications and data. Veeam brings backup and replication together in a single solution to increase the value of backup and reinvent data protection for VMware vSphere and Microsoft Hyper-V virtual environments.

- Veeam ONE provides complete visibility of the IT environment through powerful monitoring, reporting and alerting tools, so that you can discover and be alerted to issues and potential problems before they have a significant impact on operations.

Enterprise-level data protection for small businesses

Veeam Backup Essentials™ is Veeam Availability Suite specially packaged and priced for small businesses with virtual environments of 2, 4 or 6 CPU sockets and at a savings of up to 60% or more! This reliable, effortless and affordable data protection solution fits even the smallest businesses and budgets.

Innovation, value and customer satisfaction

When it comes to innovation, value and customer satisfaction, Veeam is the clear leader. Not surprisingly, Veeam's customer base has grown tremendously with an expanding presence and partner network around the world. We are excited about our growth and proud to be recognized by industry leaders.

Download a free trial of Veeam Availability Suite or schedule a proof of concept for vSphere or Hyper-V and run it side by side against any solution. We're confident that you'll agree with our customers when they say about Veeam —"It Just Works!"

Learn more
www.veeam.com

Download free trial
www.veeam.com/availability

Veeam wins 80 BIGGEST industry awards